

NEWSLETTER

Strengthening Canadian Industry Through Collaboration

This month, Rainhouse Manufacturing Canada Ltd. participated in the Western Innovation Forum (WIF), where industry leaders, innovators, and small and medium-sized enterprises came together to discuss collaboration and growth within Canada's defence and security sectors. Over several days, Rainhouse's CEO, Ray Brougham, and Project Director, Kory Pollner, met with companies from across the country to explore partnerships, share capabilities, and discuss how Rainhouse can support complex programs requiring precision, quality, and compliance.

About the Western Innovation Forum

The Western Innovation Forum is a business-to-business meeting event that promotes western Canadian capabilities in the aerospace, marine, and defence sectors.

Through structured one-on-one meetings, WIF connects defence prime contractors, suppliers, post-secondary institutions, and innovative Canadian companies to explore collaboration and investment opportunities, including those connected to Canada's Industrial and Technological Benefits (ITB) policy.

Understanding the Opportunity for SMEs

Under this policy, companies awarded large defence contracts are required to reinvest in Canadian industry, creating meaningful opportunities for small and medium-sized manufacturers to participate in national programs by demonstrating capability, compliance, and readiness to collaborate within broader supply chains. As Canada places increasing focus on strengthening domestic supply chains and expanding defence capacity, forums like WIF play an important role in helping SMEs understand how they can contribute to larger national initiatives.

At Rainhouse, we believe strong Canadian industry is built through connection and capability. Events like WIF reinforce the value of long-term partnerships and shared growth.

If your organization is exploring opportunities within Canada's defence or advanced manufacturing sectors and would like to learn more about Rainhouse's capabilities, we welcome the conversation.