



Connecting at CANSEC

Rainhouse also attended CANSEC in Ottawa, one of Canada's largest defence and security trade shows.

The event brings together industry leaders, government representatives, and suppliers from across the country to explore collaboration and participation in Canada's evolving defence sector.

Representing Rainhouse, President Ray Brougham and Operations Director Teresa Wong met with organizations to discuss capabilities, partnerships, and opportunities within national supply chains. Through direct engagement with procurement teams, government representatives, and industry partners, Rainhouse continues to strengthen its position as a reliable and responsive Canadian manufacturer.

“CANSEC gave us valuable exposure to both national and international conversations shaping the defence sector.”

President Ray Brougham was invited to speak as a keynote presenter. In his talk, Ray shared perspective on bridging the gap between shop-floor realities and digital transformation, highlighting how emerging technologies like AI are shaping Canadian marine manufacturing.

“AI is creating real opportunities in marine manufacturing, but success still comes down to understanding the realities of the shop floor.”

Beyond the keynote, the event created space for meaningful conversations with partners and organizations working across the marine and advanced manufacturing sectors. These discussions continue to shape how we approach collaboration and support our customers.

Through a series of conversations and meetings, the team gained valuable insight into current priorities, emerging opportunities, and the role Canadian manufacturers play in supporting complex programs.

Staying Connected Across Industry

From regional events like Mari-Tech to national gatherings like CANSEC, these opportunities reflect Rainhouse's ongoing commitment to staying connected and contributing to the conversations shaping Canadian industry.

We believe strong industry is built through collaboration, shared knowledge, and a clear understanding of where the industry is heading.